G4 CAPITAL PARTNERS

Founded in 2005, <u>G4 Capital Partners</u> is a long-standing NY based real estate investment firm focused on senior secured middle market loan transactions in the Northeast with a concentration within the NYC metro markets. With a true cradle-to-grave approach, the firm finances the full spectrum of CRE transactions from acquisition and construction to repositioning and semi-stabilized loans. Since inception, G4 has originated, underwritten, and closed over \$4.0 billion of loans.

Typical Lending Parameters

Average Loan Size: \$20MM to \$300MM

Geographic Focus: G4's investments are concentrated in the NY Tri-State Area along with Florida

and California (will consider investments in all gateway markets on a case-

by-case basis)

Security: First Mortgage and Mezzanine Financing

Term: Two (2) to three (3) years of initial term with extension terms

<u>Interest Rates:</u> SOFR + Best Available Spread (rates vary depending upon collateral and loan

structure)

Origination / Exit Fees: 1.0% to 2.0%

Loan-to-Value: Typically targeting 65%

Property Types: Residential condominium, multifamily rental, office, retail, industrial, entitled

land, and hospitality

Prepayment: Minimum interest required (generally nine (9) to twelve (12) months)

Stage of Development: Acquisition, predevelopment, repositioning/redevelopment, construction,

and stabilized

Structuring: Floating rate tied to SOFR

Amortization: Interest only, typically structured as a current pay monthly obligation funded

quarterly in advance

Recourse: Typical guarantee structures include interest and carry guarantees,

completion, non-recourse carve-outs, bankruptcy, and environmental liability

Closing: Two (2) to four (4) weeks

Contact Information

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